

Newsletter

N° 3: March 2008

A word from the President

Since January the Operating Manager is fully operational. We are now focusing on the core business of SPACE: “to offer and implement services in order to improve the industrial performance and increase the competitiveness of the aeronautical Supply Chains”. Consequently we have launched actions on every SPACE service which aims to propose to its members. Our communication is built up to develop associate members. SPACE will become “the first point of contact” for all levels of the supply chain.

Maurice PERRAULT



New members

Honoray Members




We are pleased to welcome SBAC SC21. The SC21 programme is designed to accelerate the competitiveness of the aerospace & defence industry by raising the performance of its supply chains.

Associate members

We welcome Selha,  electronic cards and systems producer, which was the quickest company to join the Association. Consequently, Selha will be considered as our first Associate Member, followed rapidly by STAE,  electronic and mechanical



design and manufacturing, Howmet Ciral (aluminium lost wax foundry), Ets JC Bouy SAS, high precision mechanics, Sermat (designes and produces

electrotechnical and  electronics equipments), PMA (surface treatment, Bonnans group).

We believe that these members are the first ones of a long list.

Improvement projects

Push process

For 2008, SPACE has an objective to launch 30 improvement projects at suppliers' sites. In addition to the projects conducted under the Supplier Council, we have identified more than 30 projects. Ten of them are already implemented or are about to begin

the actions' plan. We plan to have agreements of 20 projects by June.

The first step of the mission is to conduct a diagnostic, on all companies' processes. The diagnostic is realized by a team of 2 experts, usually from 2 different executive members. One of them is in charge of the project team leader. By the time we publish this newsletter, 5 diagnostics will have been conducted or scheduled.

Pull process

To develop and support the aerospace industry, DRIRE (Industry Ministry) funds and supports common improvement actions with several suppliers, in the area of Supply Chain Management.

SPACE is in contact with DRIRE of Midi-Pyrénées, to actively support a project involving 7 suppliers in the region, in relation with Airbus St Eloi. The project will be managed by an external consultant, and technically monitored by SPACE.

Benchmark

The pilot phase launched in February, on 44 randomly selected suppliers, has shown us the importance of global communication. Being a young and new association, SPACE has to strongly develop our communication before launching a global benchmark on all our supply chain.

Be prepared to hear from SPACE in the near future).

General Assembly

The Association will hold its first Annual General Assembly on April 22nd, in Paris.

Tools

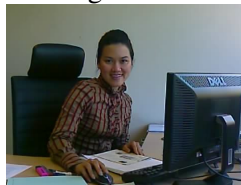
Diagnostic tool: we have selected the assessment tool defined by the EAQG (Supply Chain Management Handbook). This tool goes through the 10 main processes of the company and allows highlighting those processes for which an action plan is necessary.

Action Tools Kit: a standard Tools Kit is in preparation and will soon be available to download from the website as well as being published in our community.

Data Manager

January 2008 Chidkae Serville was appointed as SPACE data manager.

She achieved a specialized master degree in Logistics, Purchasing and International Trade and is in charge of the experts' data base, the tools documentation and catalogue, the supply chain mapping, the practical trainings organisation, along with some administrative duties.



If you have any questions, feel free to contact her (+33 5 61 31 07 66 or c.serville@space-aero.org)

Communication plan

Communication is very important to support our global development plan.

Consequently several actions have been launched:

- a new **leaflet** will be issued soon,
- SPACE **website** is under construction (it will be www.space-aero.org) with an objective of being on the first page of Google after 3 months,
- **Presentations** have been made to different organisations (GIFAS, Labour Ministry) or internal (ex. EADS purchasers' seminar). A SPACE presentation is available on the GIFAS website
www.gifas.asso.fr/reaxia/files/jhurkb/Presentation_Space.pdf
- SPACE will be present at ILA (Berlin Air Show), and Farnborough Air Show.
www.ilaberlin.com/ila2008/konferenzen2008/anzeige_konferenz2008_e.cfm?id_nr=66&tmp=1

Some good news: SPACE is now registered as a trademark. Consequently, we have the

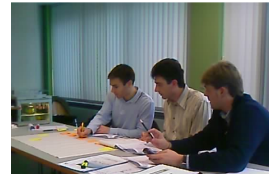
authority to write SPACE™ on all official documents.

Experts' qualification

After the first group trained in December, we have successfully completed 3 more;

- in Lindenberg in January (Liebherr facility),
- in Blagnac in February (Airbus facility)
- and in Saint Cloud in April (Dassault-Aviation facility)

As Nico Luedtke (expert and head of supplier development at Liebherr Aerospace



-on the right of the first picture) said: *"The SPACE Experts training provided in **depth knowledge** of the way of conducting projects for the independent SPACE organisation. As well it was a **high quality exercise** of providing operational skills of **up to date improvement tools**. Using the already existing knowledge combined with the supplementary know-how received will be a grate advantage for my future work."*



So far, 45 experts have been trained and are ready to be part of projects conducted by SPACE at suppliers' sites.

It is the Association's objective to create a "SPACE supply chain improvement experts" diploma, based on the recognition of practical skills. The content will be defined later on.

Training Services

In the very near future, we will have an inventory of all training actions available at members' locations, which could be open to all members (executive and associate members). These training possibilities will be grouped in a catalogue, and available on our website.

Basics certification groups are organized for 3 sessions of 15 participants: 1 session will be completed in 1st trimester of 2008, at a very competitive cost. The first session will take place in Paris area (TBD) (day 1-28/4, day 2-20/5, day 3-3/6 and the exam the 21/6).

If you are interested in any of the 3 sessions, kindly contact Chidkae urgently.

