

*SPACE team wishes you happy Christmas festivities*

## The headlines

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## A word from the president

*Never before in the history of European Aerospace have we had to face such a ramp up. As is the case in all large companies, the Supply Chain has become the key element. SPACE, our tool and the only one of its kind in the world, it has proven itself in*

*supporting our Supply Chain particularly amongst small and medium-sized enterprises, the economic fabric essential to our European Aeronautical industry.*

*The actors contributing to SPACE are determined to continue its development in order to provide an even greater support to our suppliers who admittedly have been put to task after weathering the storm of recent crisis.*

*This unique tool, which supports over 100 suppliers since its' debut 4 years ago, is your tool and your association. Within 2 years, over 300 suppliers in France will be involved in projects supported by SPACE.*

*SPACE is an association at the European level – it is developing naturally, especially in Germany and England with SC21 (21<sup>st</sup> century Supply Chain)*

*As SPACE is broadening its reach, the organisation evolves – we have a new Operating Manager, Christophe Cabaret. Christophe, welcome to SPACE in this new era with its many challenges that will surely motivate you. I would like to thank René Colin who has earned a well-deserved retirement after being our Operating Manager for the last 4 years. He helped lay down the solid foundations allowing us to grow and prosper within our aerospace community. Thank you again René for your good work.*

Maurice Perrault

## SPACE recruits its "Push Projects Manager"

SPACE

Contact [C.Cabaret](mailto:C.Cabaret@space.fr) at Space or go to "<http://cadres.apec.fr>"  
Job number : 33189257



## CONTROL OF SUPPLIER PERFORMANCE

### A small-business-friendly tool for managing supplier performance

Many small businesses need to subcontract out services and provisioning to their own suppliers. They must have a purchasing structure and control the performance of these suppliers

Pierre Prete of AIRBUS and a SPACE expert, has adapted the AIRBUS tool "6P" Control of Supplier Performance for its use by small businesses. This "6P tool" is simple to use and deploy (Excel spreadsheet) but nevertheless requires a mature approach on behalf of the company.

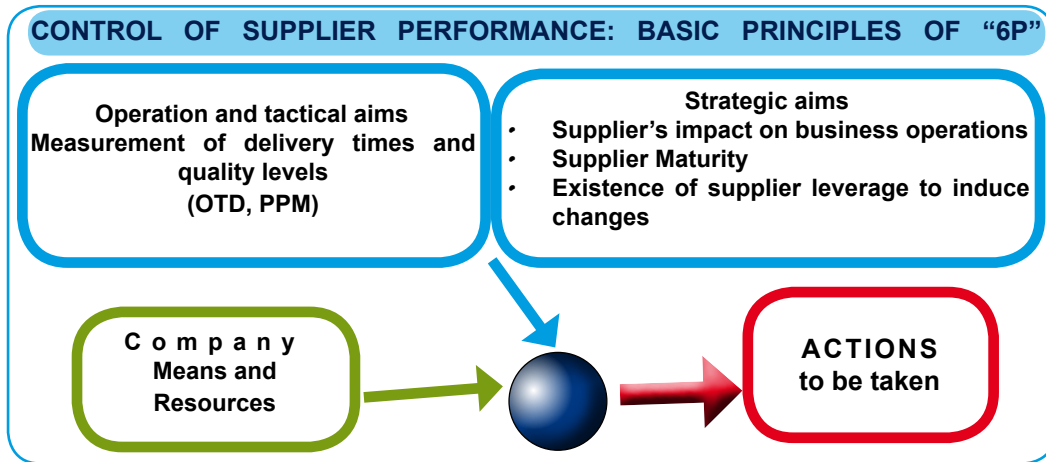
SPACE presented a pilot version of the tool to two french businesses **FREYSSINET Aéro-équipement** and **Ets JC BOUY SAS** who both accepted to test it.



Marc Moreuil, Managing Director of BOUY, said concerning the tool "6P" he could no longer work without it. And yet performance measure of its suppliers (nearly 400) has been used for years by this company of 250 employees based in Vendée (France) and specialising in precision machining.

The "6P" tool adds a strategic dimension and allows us to have closer control over our suppliers. We tested "6P" in early 2011.

Today, the way we think about our suppliers allows us to define appropriate actions. In short, we have a more efficient strategy, using our resources in the right places and concentrating on the essential.



## SPACE : Christophe Cabaret new Operating Manager



René Colin

*Have a happy retirement René !*

As the professional association SPACE is making a major shift in considerably increasing its scope of operations, René Colin, its Operating Manager since the outset in 2007, leaves for a well-earned retirement.

These 4 years have seen him lay the association's foundations based on independence, confidentiality and equality among suppliers, and quality checks.

*Welcome Christophe !*



Christophe Cabaret

Christophe Cabaret takes office as Operating Manager of SPACE. The 51-year-old father of two children aged 18 and 20 years brings his experience in the aerospace sector, in purchasing and in industry sectors such as automotive, electrical appliances and in small mechanical engineering businesses.

## SPACE Operating Manager : René Colin's retirement

Independence for René is more than an empty phrase as he has worked as an independent expert in the field of Production Management for many years.

As a young CNAM engineer in the seventies he made his way up as a flow management expert in his native Northern France. He initially worked at Usinor in Dunkerque, followed by Charbonnages de France, then moved into the automotive industry enabling him to spend a 3 year period in the USA with JEEP, and finally into the aerospace industry which naturally brought him to the South-West in the nineties, with his own consulting agency in Gaillac .

His expertise and training skills enabled him to work with numerous aerospace companies, establishing his reputation in planning and flow management, and leading to his authoring of several books on the subject.



The President Maurice Perrault gives the trophy to René

When the professional association **SPACE** was created in 2007 - by a number of large aerospace companies wanting to improve their supply chain performance, René Colin was rapidly seen to be its ideal future Operating Manager.

With his MRP2 expertise and know-how, his experience in the field, his critical but always positive thinking, he laid its solid foundations.

Now René has handed over the reins to Christophe Cabaret, the new Operating Manager, who adds his organisational skills, necessary for managing and running the hundreds of future European SPACE projects.

With 3 children and 7 grandchildren, his continuing work as a trainer, his passion for both genealogy and motorbikes, René will continue his activities with the commitment and respect - two values he cherishes dearly - and has always demonstrated.

## "Les Rois de la Supply Chain 2012" (Supply Chain Kings ) SPACE is nominated

SPACE is nominated for the French « Rois de la Supply Chain » contest to be held in Paris on January 17th 2012. Come and support us by registering at <http://www.supplychainexpo.fr/Evenements/Rois2012/FORUM-Invitation>

Every year the most innovative Supply Chain projects receive an award at a well-known forum: Les "Rois de la Supply Chain", organised by Supply Chain magazine.

The entry by SPACE and its executive members was one of 8 selected from 21 participants coming from different industries (agrifood, automobile, cosmetics...). The selection criteria used by the independent jury were based on innovative or original material, return on investment and the sustainable development dimension.

Come along to Paris Bercy (*salons de l'Aveyron*) on 17 January 2012 to support the project presented by SPACE at "les Rois de la Supply Chain" 2012 forum.  
Free admission

The second round of this competition will take place on January 17 at Paris Bercy before an audience of 600 people, whose votes at the end of the day will determine the 3 winners. You are all invited to attend this show, however for the subsequent evening's festivities attendance is by invitation only.



See <http://supplychainmagazine.fr/NL/2011/1303>

## GREEN BELT in LEAN CERTIFICATION

The certification Green Belt in Lean (CGBL) was obtained in September by two participants from CREUZET Aéronautique who attended training sessions organised by SPACE and provided by its partner MGCM.



In 2010 CREUZET Aéronautique initiated a Lean Manufacturing program which is part of a continuous improvement process, also encouraged by the LISI group of which it is a subsidiary.

«The aim is to improve performance on existing product lines but also to incorporate LEAN principles early on for industry innovations», explained **Xavier Ortolan**, CGBL project leader.

### Actions on several levels:

- ⇒ Undertaking of several projects (12 a year) with very clear aims such as improving ergonomics or efficiency in critical bottleneck areas, reducing flows, managing value chains and eliminating wastage. These ideas are discussed at a group level with implicated, responsible staff using precise methods covering many aspects, from problem analysis with inquiry into root causes, to measuring efficiency.
- ⇒ Additionally, early strategic thinking on large projects is undertaken with the design and methods office in order to improve product lines and analyse a manufacturing process.

### The features which make this training program more attractive and well suited to needs:

- ⊖ A teacher with specialist knowledge of both the market and culture of aerospace industry,
- ⊖ An independent training institute,
- ⊖ A recognized certification with credible references (based on Apix)

## ACTIA Group JOINS SPACE

ACTIA Automotive is the ACTIA Group division specialised in the design, the manufacturing and the diagnostics of on board systems for aeronautic, cars, commercial and industrial vehicles markets. With subsidiaries in 15 countries, ACTIA Group has 2800 employees. Its headquarters are based in the South of France.



With a turnover increase of 30% for the 3rd term, ACTIA Group is riding on the growth wave for embedded systems. On his group becoming a member of SPACE, CEO Christian Desmoulin insists on its coherence with a global corporate approach:



Christian Desmoulin,  
Actia group's CEO

“Our constant determination is to progress and to grow stronger through contact with others; the know-how in the aeronautics industry, a sector of strategic importance, is particularly outstanding and at the cutting-edge of technology. By working with this sector, we are learning and making advances both in methods and technology”.

And it's in the factory in Colomiers (300 employees) near Toulouse (France), headed by Eric Le Bozec, where electronic boards for aircraft manufacturers including AIRBUS are produced. This collaboration with AIRBUS has grown significantly since 2004 and plays an important role in ACTIA's high quality standards.

«Concerning production, we are aiming to optimise manufacturing times and controls, to reduce work-in-progress and stocks, and to maintain very high quality levels. We are certain that the know-how of SPACE experts in both methods and technology will help us attain these objectives»